



Does this sound all too familiar?

- Clients are always complaining we don't give them enough advanced warning on when art work is due.
- My customer has internal struggles over billing when her clients say, "they never approved the work."
- Production is just not in sync with design on what is ready to produce.
- When we discuss overruns it would help if we could show the history of all the changes made to a single graphic.



What's in it for me?

Reduce design hours required to reach approval. Obtain documented business compliance to deadlines.



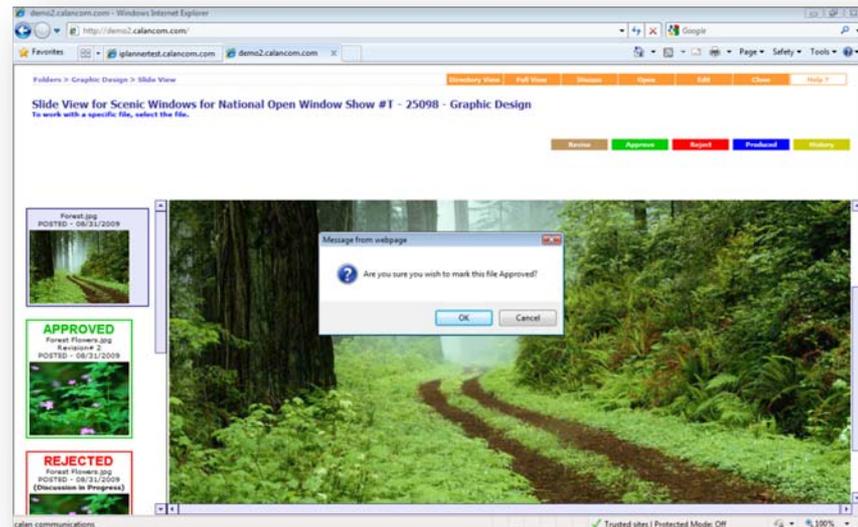
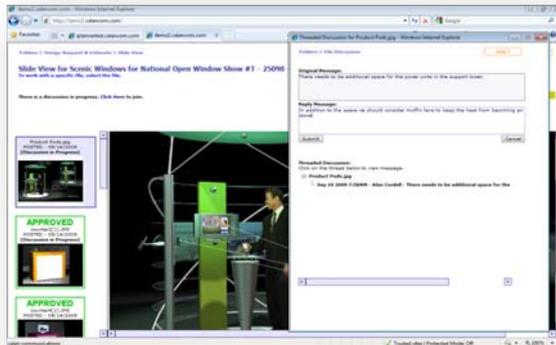
So how much money went into the trash bin from your designers' desktops?



Collaboration

There is no single cost, outside of direct labor or materials in a Project that can erode your profitability more than unnecessary redo of a design or graphic layout in an effort to get approval. The struggle is not always with clients either. Does your production team suffer from approval delays and clear direction when your AE or AM/PM travel?

- Easily access all files related to a Project in a single view
- Place threaded discussions directly on the file and add Task notifications to file changes
- Use digital flags to change file statuses and automatically sort information on user screens



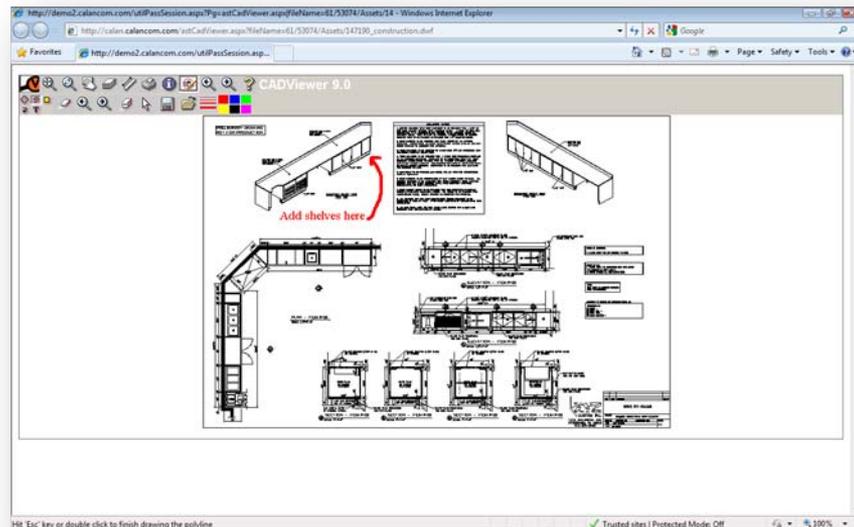
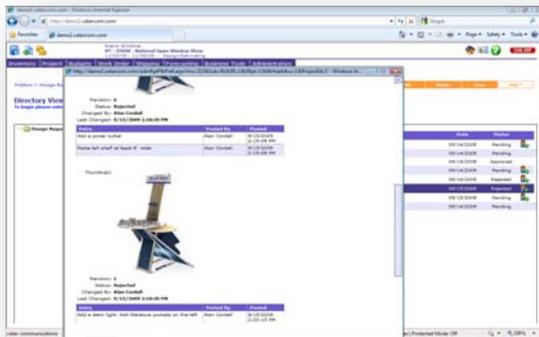
Cost over runs due to late approvals? Can you show a clear report why?



Collaboration

Tracking the history of file edits can help avoid later arguments over the costs of multiple changes. Reports specially targeting recent changes in file status or new notes added help keep your team on top of every change. The best part is that you and your client can review any Project in progress or return to an archived Project to reference earlier efforts. And easily view file histories.

- View the history of a single file through all of its versions
- Annotate online and be able to print full size documents at show site.
- Quickly view which files are ready for Production and which are slipping through the crack





Collaboration

demo2.calancom.com - Windows Internet Explorer
http://demo2.calancom.com/

Windows Internet Explorer tabs: iplannertest.calancom.com, demo2.calancom.com

Windows Internet Explorer address bar: demo2.calancom.com - Windows Internet Explorer

Windows Internet Explorer toolbar: Back, Forward, Stop, Refresh, Home, Google, Search

Windows Internet Explorer menu: Favorites, View, Tools, Help

Windows Internet Explorer content area:

Folders > Design Request & Estimate > Slide View

Slide View for Scenic Windows for National Open Window Show #T - 25098

To work with a specific file, select the file.

There is a discussion in progress. [Click Here](#) to join.

Product Pods.jpg
POSTED - 09/16/2009
(Discussion in Progress)



APPROVED
counter2[1].JPG
POSTED - 09/14/2009
(Discussion in Progress)



APPROVED
counter4[1].JPG
POSTED - 09/14/2009



Windows Internet Explorer window: Threaded Discussion for Product Pods.jpg - Windows Internet Explorer

Windows Internet Explorer address bar: Threaded Discussion for Product Pods.jpg - Windows Internet Explorer

Windows Internet Explorer toolbar: Back, Forward, Stop, Refresh, Home, Google, Search

Windows Internet Explorer menu: Favorites, View, Tools, Help

Windows Internet Explorer content area:

Folders > File Discussion Help ?

Original Message:
There needs to be additional space for the power units in the support tower.

Reply Message:
In addition to the space we should consider muffin fans to keep the heat from becoming an issue

Threaded Discussion:
Click on the thread below to view message.

- Product Pods.jpg
 - Sep 16 2009 7:58AM - Alan Cordell - There needs to be additional space for the

Windows Internet Explorer status bar: Trusted sites | Protected Mode: Off | 100%

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Collaboration

demo2.calancom.com - Windows Internet Explorer

http://demo2.calancom.com/

iplannertest.calancom.com demo2.calancom.com

Google

Page Safety Tools

Folders > Graphic Design > Slide View

Directory View Full View Discuss Open Edit Close Help ?

Slide View for Scenic Windows for National Open Window Show #T - 25098 - Graphic Design

To work with a specific file, select the file.

Revise Approve Reject Produced History

Forest.jpg
POSTED - 08/31/2009

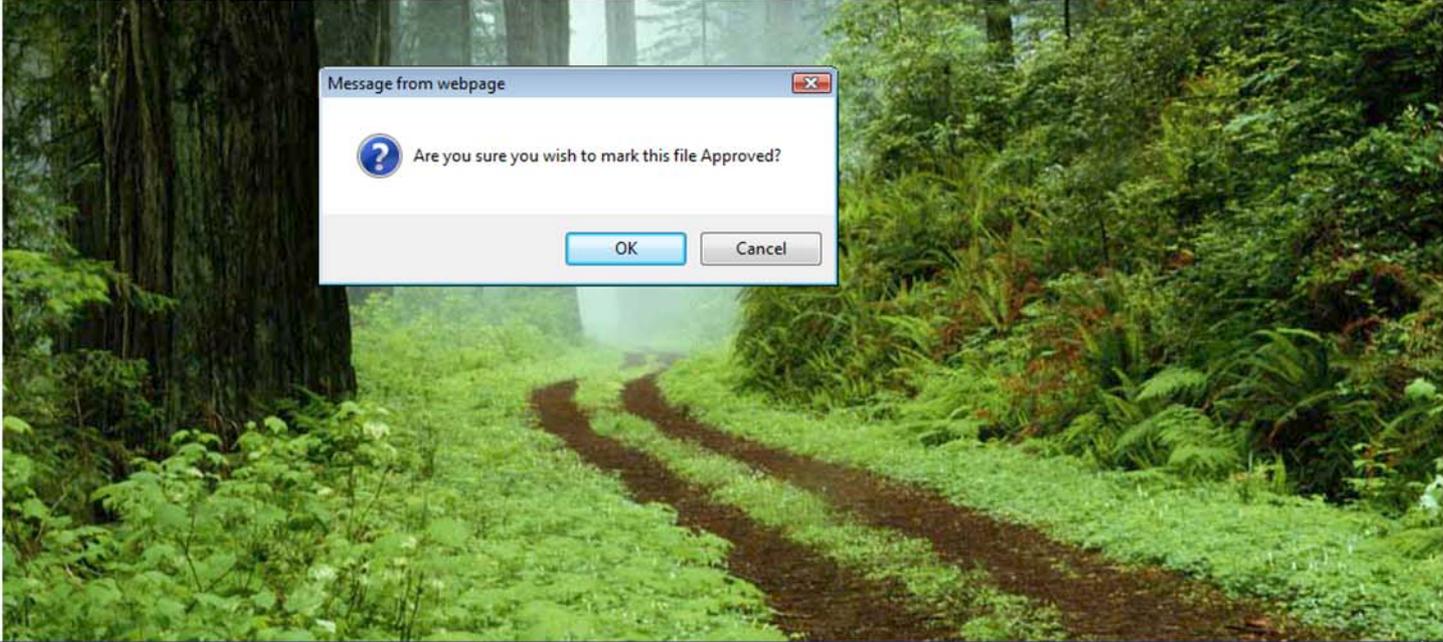


APPROVED
Forest Flowers.jpg
Revision# 2
POSTED - 08/31/2009



REJECTED
Forest Flowers.jpg
POSTED - 08/31/2009
(Discussion in Progress)





Message from webpage

Are you sure you wish to mark this file Approved?

OK Cancel

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Collaboration

demo2.calancom.com - Windows Internet Explorer
 http://demo2.calancom.com/

Scenic Windows
 #T - 25098 - National Open Window Show
 11/03/09 - 11/08/09 - Design/Estimating

Inventory | Project | Budgets | Work Order | Shipping | Forecasting | Business Tools | Administration

Folders > Design Re...
 Directory View
 To begin please sele...
 Design Requ...

Revision: 0
 Status: **Rejected**
 Changed By: **Alan Cordell**
 Last Changed: 9/15/2009 2:18:30 PM

Entry	Posted By	Posted
Add a power outlet	Alan Cordell	9/15/2009 2:19:09 PM
Make teh shelf at least 6" wider	Alan Cordell	9/15/2009 2:19:28 PM

Thumbnail:



Revision: 1
 Status: **Rejected**
 Changed By: **Alan Cordell**
 Last Changed: 9/15/2009 2:18:30 PM

Entry	Posted By	Posted
Add a stem light. Add literature pockets on the left	Alan Cordell	9/15/2009 2:20:15 PM

Edit | Delete | Close | Help ?

Date	Status
09/14/2009	Pending
09/14/2009	Pending
09/15/2009	Approved
09/14/2009	Pending
09/14/2009	Rejected
09/15/2009	Rejected
09/15/2009	Pending
09/14/2009	Pending

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Protected Mode: Off | 100%





Collaboration

http://demo2.calancom.com/utilPassSession.aspx?Pg=astCadViewer.aspx(fileName=61/53074/Assets/14 - Windows Internet Explorer

http://calan.calancom.com/astCadViewer.aspx?fileName=61/53074/Assets/147190_construction.dwg

http://demo2.calancom.com/utilPassSession.asp...

CADViewer 9.0

3D MODEL: 3D ISOMETRIC VIEW OF THE STRUCTURE. A RED ARROW POINTS TO A SECTION WITH THE TEXT "Add shelves here".

2D DRAWINGS: PLAN - IFEAM P102, SECTION - IFEAM P102, SECTION - IFEAM P103, SECTION - IFEAM P104, SECTION - IFEAM P105, SECTION - IFEAM P106, SECTION - IFEAM P107, SECTION - IFEAM P108, SECTION - IFEAM P109, SECTION - IFEAM P110, SECTION - IFEAM P111, SECTION - IFEAM P112, SECTION - IFEAM P113, SECTION - IFEAM P114, SECTION - IFEAM P115, SECTION - IFEAM P116, SECTION - IFEAM P117, SECTION - IFEAM P118, SECTION - IFEAM P119, SECTION - IFEAM P120.

TECHNICAL SPECIFICATIONS:

- 1. STRUCTURE TO BE CONSTRUCTED IN ACCORDANCE WITH THE FOLLOWING SPECIFICATIONS:
- 2. THE STRUCTURE SHALL BE CONSTRUCTED IN ACCORDANCE WITH THE FOLLOWING SPECIFICATIONS:
- 3. THE STRUCTURE SHALL BE CONSTRUCTED IN ACCORDANCE WITH THE FOLLOWING SPECIFICATIONS:
- 4. THE STRUCTURE SHALL BE CONSTRUCTED IN ACCORDANCE WITH THE FOLLOWING SPECIFICATIONS:
- 5. THE STRUCTURE SHALL BE CONSTRUCTED IN ACCORDANCE WITH THE FOLLOWING SPECIFICATIONS:
- 6. THE STRUCTURE SHALL BE CONSTRUCTED IN ACCORDANCE WITH THE FOLLOWING SPECIFICATIONS:
- 7. THE STRUCTURE SHALL BE CONSTRUCTED IN ACCORDANCE WITH THE FOLLOWING SPECIFICATIONS:
- 8. THE STRUCTURE SHALL BE CONSTRUCTED IN ACCORDANCE WITH THE FOLLOWING SPECIFICATIONS:
- 9. THE STRUCTURE SHALL BE CONSTRUCTED IN ACCORDANCE WITH THE FOLLOWING SPECIFICATIONS:
- 10. THE STRUCTURE SHALL BE CONSTRUCTED IN ACCORDANCE WITH THE FOLLOWING SPECIFICATIONS:

Hit 'Esc' key or double click to finish drawing the polyline

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